ABOUT MONTEITH
Market Focus

We build long-lasting, high-quality environments of learning, healing, servicing, and enjoyment for both public and private owners using hard bid, CM at risk, and design build contracts in the Mid-Atlantic Region.

Our focus lies in our strengths. From our origins as a purely hard bid company, we quickly became adept at adhering to a fixed budget. Our experience in demanding conditions and under tight deadlines makes us well suited to healthcare and municipal projects. Education has always fit our company well as we have strong and long-lasting ties to our community. Recently, our focus on technology has brought us private projects with unique architectural demands. Our team has years of experience in a multitude of project types from multi-phase educational complexes and corporate office fit outs to active hospital settings and mixed use retail with residential spaces. Our buildings host births and learning, industry and travel,
community service and enjoyment. We excel in projects with engaged user groups, invested stakeholders, and owners who are looking not just for a builder but for a successful building experience.

Monteith Construction, a North Carolina S-Corporation, was founded in 1998 and since then has completed projects for schools, hospitals, municipalities, airports, and private owners all around North and South Carolina. Currently, our target project size is between $1M and $75M in all contract types. Our firm strongly encourages DBE and HUB subcontractor bidding on all projects and maintains a very strong safety focus highlighted by a recent Million Hour Award from the NCDOL. Internally, we are staffed by experts in engineering, technology, and countless means and methods of building construction.
Investing in proper construction management technology has never been more important. Throughout our entire organization, we have upgraded, replaced, or built solutions that allow us to more effectively communicate, report, and manage our projects on behalf of our clients. Our recent investment in Procore as a project management tool has added total clarity to our schedules and communications. In fact, many of our owners have adopted Procore for usage across all of their projects. We tie each job trailer directly into Procore through satellite Internet and large plan screens, which our teams can use for meetings and build out. Project managers, schedulers, superintendents and all of our stakeholders use Procore to seamlessly work together on all phases of projects, which leads not only to a better end result, but to an unsurpassed construction experience.
Virtual Construction department uses the latest in BIM, VR/AR, and modeling software to provide significant cost savings, improved time to completion, and clash detection. This department has been vital not only to our past projects but to our continued growth. In 2018, we will be going live with a new accounting software package that will bring significant visibility gains to job specifics: subcontractor payables, cost compliance, WIP schedules, change orders, and cost to completion, among others. Our accurate real-time financial data is paramount to delivering on our brand promise.

What does this mean to you, the owner? In one word, experience. Utilizing the latest in technology allows us to provide an unparalleled construction experience to every stakeholder on every project, every time.

Each of our job site trailers is outfitted with the latest technology including Wi-Fi connected plan tables, which allow us and our partners to be reflexive and nimble as the job progresses through the construction process.
Methodology

Our 5P’s ensure consistent results across all projects.

By John Hawthorne and Phillip Verdi
Senior Superintendents

The sticker pictured below is on every Monteith hard hat. How it came to be there is a unique and important story about our brand.

Juggling multiple projects across a large geography with multiple Architects, countless subcontractors, and various building methods can lead to variances in quality, schedule adherence, and cost vigilance. One frustration of ours was figuring out what determined success and how to deliver it across all of our job sites. We had many favorable outcomes in our formative years but also a few jobs where we could have done better. Our focus became solely on driving consistent success across all of our projects regardless of type, size, or location. In 2011, we started analyzing our past work for characteristics of both success and failure to come up with determining factors on each side of the spectrum. Our findings boiled down to 5 major areas of focus that we have now instilled in our project teams through training, on-site support, investment, and this sticker.
**Procore:** This management tool lies at the hub of each project. We actively use Procore to seamlessly communicate between our teams, with Architects/Engineers, and with our owners on a constant basis. Each onsite team has the information on Procore available at a moment’s notice, either through the Internet connected job trailer or through the mobile app. Simply put, using Procore eliminates all communication gaps and drives clarity across the board.

**Pre-Installs:** These meetings are vital to the successful delivery of specific elements to each project. Bringing in the subject matter expert subs and vendors for a timely Pre-Install meeting ensures problems are solved before they arise, and always leads to better results for our owners.

**Pull Meetings:** Driving on-time delivery is paramount to our success and convening periodic Pull Meetings helps our project teams stay on task and on schedule. All key members of the team weigh in on alternatives, phase options, logistic planning, and resource allocation to derive a plan that has the owner’s best interests in mind.

**Project Schedule:** Our in-house team begins on the day we receive an RFP and ends on the day we finish close-out. During the process, they are in constant contact with Architects, Engineers, subcontractors, vendors, and owners to update the project schedule. These schedules and any changes are visible to all stakeholders via Procore in real-time and form the basis of project level communication.

**Passion:** Our overarching goal is to deliver a product that reflects not only the owner’s desire and the Architect’s vision, but also reflects who we are as a company. We are passionate about what we do and strive to showcase that in each wall, window, and roof that we build. We strive to live by the motto: *Build It As If It Were Your Own*, and each project we are awarded reflects this ambition.

The 5 P’s have proven to be an effective tool to educate and inspire our team. We continue to refine this methodology and believe that it will bring a desired result, time after time.
Timely completion is essential to maintaining customer satisfaction as well as project profitability. Project Scheduling is the means by which we monitor our progress and performance in order to deliver our projects within the time constraints of our contracts. Monteith is unique in our industry in that we have our own in-house scheduling department.

Prior to the start of our projects, a detailed schedule is created that will capture all activities necessary for completion. The schedule is then distributed to the entire construction team for review. Once final input has been received from members of the team, the baseline project schedule is established and finalized. As a matter of policy, we update each schedule every two weeks. Following each update, a synopsis of findings is created by the scheduling department and distributed to Monteith management for review and action. By performing timely updates, we are able to spot trends early and formulate plans of recovery in the event a slip in the projected completion date is detected.

Project Scheduling has proven to be an effective tool for subcontractor and materials
It is the goal of the Scheduling Department to improve our capacity as the company grows, enhance the performance of our site personnel as well as our subcontractors, and provide exceptional time of delivery to our valued customers.
Monteith Construction takes an iterative approach to every project, which starts at the early phases of preconstruction and culminates at the final turnover to owners. We use the Lean construction method of Target Value Design across all of our projects. This process evaluates and identifies the important goals throughout while continuing due diligence pertaining to budget. Each member of the team has specific duties and all are in constant communication with both internal and external stakeholders, Architects, Engineers, vendors, and subcontractors. Our number one goal in preconstruction is to get the project off to a proper start, beginning with a full understanding of the owner’s goals. Once the cost model has been fully vetted by all stakeholders, and any constructability issues resolved through BIM as well as applicable value engineering added, a final GMP begins the formal construction phase. With this process, the money is in the details, and we go the extra mile to ensure each project gets off to a great start and all parties are in full agreement before we move forward.
One example story about our capabilities is this private hangar, a fun project that challenged our ability to construct a complex, technical, high-end design. From the outset of Monteith’s involvement, the project was over budget. Our Preconstruction and Virtual Construction team along with the Architect worked to gently modify the initial design and material selections in order to bring the project back in budget without sacrificing the integrity of the design or functionality of the space. Once consensus was reached, we immediately put the changes into place and completed on budget. What we ultimately built matched both the owner’s desires and the Architect’s vision. This iterative approach began on Day 1. The collaborative process kept the owner’s wishes as the focus which resulted in a fantastic building. This hanger will provide many years of service and enjoyment to the owner and their end users.
Custom

Our work is a representation of your brand, a responsibility we take seriously.

Your building is a key part of your brand image and we take constructing it with great care. Private projects are near and dear to us as they give us a chance to help owners drive new business, enthrall tenants, cater to unique needs, and offer areas of service, recreation and enjoyment for their user groups. Our stand alone community center and golf course projects reflect our commitment to clean job sites and quality of fit and finish. Retail renovation and construction along with office fit-out continue to be areas of growth for Monteith, as we shine under demanding deadlines and specific tenant build out needs. Each new private project comes with the honor of fulfilling a brand promise, and we build it as if it were our own.
There is nothing more rewarding than seeing a student’s face as they walk into a new school that we built. It’s the shared excitement and pride that is perhaps the most rewarding aspect of our business and serves as the goal we work hard to reach. We have completed new and renovation projects across the educational spectrum, and we approach each project with that goal in mind. Our educational construction experts are masters at site logistics and ensure that traffic flow for the site doesn’t interfere with access or egress for students, faculty, or staff. Additionally, our scheduling team is sensitive to the needs of the students, so no jackhammers on test days. Monteith Construction has strict safety and site cleanliness standards that any parent would love. Our kids only get one chance to live their schooling years and we take pride in helping provide clean, well built and enjoyable learning environments that stand the test of time.
Renovating and building in an active medical setting is no easy task. Often, we are charged with complex additions and renovations with no room for delay. Utilizing our preconstruction capabilities and diligent construction management, we deliver on time and without interruption.

Early preconstruction budgeting, virtual coordination and modeling, and extensive logistics planning ensure our projects seamlessly transition into the construction phase. Critical path scheduling methodology and lean pull planning techniques tie in key milestones to phasing, actively track progress, and empower the full project team to be accountable and a part of the success.

The Monteith team of medical construction professionals is comprised of experts in creating ideal construction environments that comply with infection control, accessibility, and security mandates while ensuring safe and clean sites that produce a fit and finish of the highest quality. Our experience and extensive capabilities will ensure that the end result delights owners, captivates employees, and delivers long-lasting value to your end users.
For almost 20 years, a major area of focus for us has been municipality and airport projects. In fact, it’s what brought us to both Charlotte and Wilmington many years ago. One lesson we learned during those early projects was that the earlier we could begin working with specific user groups, the better our projects turned out. In that way our approach is unique, and that focus on early space programming, site logistics, and ongoing safety measures for continual users keeps each project on track. It’s a great honor to construct buildings that serve the public interest. We team up with Architects to streamline the communication process and utilize our project management methodologies and technology to keep all parties abreast of progress, changes, and issues every step of the way. Regardless of contract type, our team focuses on delivering the highest quality and on time completion on each and every project as we understand that these buildings are vital to transportation, public safety, and social service within the communities we build in.
Infection Control

All of our healthcare projects are staffed by a team of experts in construction-related infection control. We are constantly learning and applying new infection prevention protocols, in air quality, proper demo, and material handling. We work with facilities to plan and phase the project with full compliance to ICRA specific demands. From small renovations to a multi-million dollar addition, this attention to detail provides our partners and owners peace of mind knowing that the highest level of care goes into their environment from day one through the end of the project.

By Clint Howell
Superintendent

Transforming Interiors

For every project, there are benchmarks of success. Some projects are more focused on budget and others on completion date. Yet all projects have this in common: a desire to see true craftsmanship in the fit and finish. While your customers, user groups, practitioners, employees and tenants may never see the top of a building’s roof, they will all spend valued hours inside the walls. We co-founded Grey Interiors with the idea that controlling this last major touchpoint would satisfy each and every owner on each and every project. To date, our team of skilled artisans has delivered impeccable results on office, medical, educational, municipal, and private projects. Chris Black, Grey’s co-founder and COO, has a keen eye for detail and has instilled in his team a laser-like focus on delivering long-lasting interior environments of the highest quality.

Grey’s team can handle everything from a complex multi-phase hospital renovation complete with infectious control compliance to a corporate fit-out replete with the latest high-tech sound dampening materials, delivering a finished product second to none in quality and appearance.

Visit greyintllc.com for more on Grey Interiors.
Virtual Construction

BIM and Virtual / Augmented Reality methods can save up to 20% on budget and weeks of time per project scope.

Our department uses the latest in technology to provide cutting-edge building services to our clients. Once designs are sent to us, our team uses advanced software to develop 3D models that enhance details, create visual mockups, identify constructability issues, and detect clashes. Additionally, we utilize Oculus Rift to develop VR/AR renderings that assist in space programming and interior design, and to add features including value engineering options. Lastly, we integrate drone footage that captures ongoing work both for client updates and for use by the other members of the project team who will be bringing the project to completion. All of this work allows us to build better, faster, and smarter while adhering to an owner’s budget.

By Will McIawhorn
Virtual Construction Manager
Quality

What is the one defining characteristic of quality in construction?

Our work is a coming to life of an owner’s dreams, an Architect’s vision, and an Engineer’s skill. What remains after we finish our work is an environment that embodies not only those three key elements but our fingerprints as well. We have a skilled team with education and experience in virtually all aspects of construction, and our network of subcontractors is made up of subject matter experts in almost every building material, mean and method. But quality does not automatically come from knowledge, ability, or skill. The missing ingredients are made up of care, communication, and passion. Projects built with care have clean and safe sites, high end fit and finish, and conform to budgets and timelines. Communication is paramount to meeting owner expectations, delivering accurate architectural visions, and satisfying subcontractor needs. Passion overcomes obstacles, eliminates waste, builds consensus and reaches milestones. We strive to bring care, communication, and passion to all of the projects we are honored to be a part of. In doing so, we believe
that the end result will be of high quality and long-lasting value. One of our Senior Superintendents, John Hawthorne, puts it this way, “I spend the majority of my daylight hours working hard and with passion so that you’ll enjoy spending your days inside of this building”. It takes that kind of passion to lead any project to a successful end result. The key word in our purpose statement is thrill, and much of that relies on the quality of not just the finished product but on the experience as a whole. Our uniqueness in approach has led us to focus on the key variables of care, communication, and passion. Whether it’s an investment in the latest technology that expedites and improves communication, recruiting and mentoring construction professionals who bring care to the project every day, or our 5P’s methodology to ensure consistency and passion now symbolized by a sticker on a hard hat, we believe your investment demands that we do all we can to make our work and your building experience the highest of quality each and every time.

Visit our website for more details on current and past projects at monteithco.com

By Bryan Thomas
COO
Camp Schreiber was founded as a year-round program for at-risk youth designed to provide college pathways through educational services. Each year has seen significant growth and success, and our campers now span from 6th grade to college senior.

The Camp Schreiber Foundation is a 501(c)3 non-profit organization committed to positively impacting our community. It provides educational services and out-of-classroom experiences to deserving young men in Wilmington, North Carolina. The program has a depth of commitment to the young men selected to participate, and is invested in the students, their families, and their education. Supporting students from middle school through college, Camp Schreiber aims to remove obstacles from the lives of the young men it serves. We want the participants in our program to know that, if they work hard, they can go far. There are still many structural and social barriers to educational equality, and the Camp Schreiber Foundation is working to equip our students for life after high school and through college.

The cornerstone of the program is in the academic support the students receive for the 51 weeks outside the camp experience. Students attend four hours of small group tutoring per week during the school year. The Camp Schreiber Foundation also provides SAT preparation courses, leadership and community development opportunities, and college application support throughout the year.

For one week a year, students fly to Schreiber Island, in the beautiful Georgian Bay on Lake Huron, to camp in the Canadian wilderness. This unique experience strips familiarity away, challenging the campers to problem solve, embrace discomfort, and welcome challenges. Campers experience new activities like hiking, canoeing, fishing, and camping outdoors. Outside of their normal environment, campers get to see a new part of the world and discover new things about themselves. To date, our campers have a 100% college matriculation rate, a benchmark we strive to continue in the years to come.

Igniting Generational Change That Impacts Our World

By Susie Sewell
Executive Director Camp Shreiber Foundation
Creating Opportunity

By Stephen Donley
Director of HR

Diversity is the one true thing we all have in common. Celebrate it every day.

Monteith Construction is made up of a group of people with two things in common: diversity and passion. We are proud to have amongst our ranks a wide spectrum of professionals from varying genders, races and backgrounds who collectively make up the fabric of our identity. Across our projects, we strive to reach a minority participation goal by expanding outreach into our internal DBE and HUB subcontractor lists as well as publicly available databases. We provide quick pay agreements, joint check purchasing, assistance obtaining insurance, consideration of labor-only contracts, help with joint ventures, and any requested training or mentoring to DBE/HUB firms as part of our efforts to reach participation goals. Each project's minority participation ratio is proactively updated and tracked throughout the duration of the job. We welcome job applicants from all backgrounds and are actively recruiting new team members from universities, community colleges, and trade programs. Additionally, we are looking for experienced professionals to add to our ranks and openly post our positions on job boards across the Internet.
BRIAN STAMP
Vice President, Chief Estimator

Originally from Canada, Brian joined Monteith Construction in 1992 as an estimator then moved with the company to the Carolinas in 1998 to work as Chief Estimator. Brian earned his degree in Construction Engineering Technology from Niagara College of Applied Arts & Technology and has over 24 years of experience in the construction industry. He is known throughout the industry for his preconstruction and budgeting capabilities, which also come in handy as the father of nine children. Based in our Wilmington office, Brian is highly regarded by Owners and Designers alike.

EDUCATION
Construction Engineering Technology
Niagara College Welland, ON

SELECTED RELEVANT EXPERIENCE
Cape Fear Community College Wilmington, NC
Contract amount $29,600,00

Union County Human Services Monroe, NC
Contract amount $24,376,000

Conway Medical Center Conway, SC
Contract amount $22,382,000

The Davis Community Wilmington, NC
Contract amount $21,032,000

Stateside Elementary School Jacksonville, NC
Contract amount $15,754,000

Onslow County Government Center NC
Contract amount $15,157,000

Hoggard High School Wilmington, NC
Contract amount $14,200,000

Town Creek School Elementary Winnabow, NC
Contract amount $13,651,000

Locust Elementary School Locust, NC
Contract amount $7,094,000

Thomasville Primary & High School NC
Contract amount $5,242,000

Pitt Community College Greenville, NC
Contract amount $4,533,000
BRYAN THOMAS
Chief Operations Officer

EDUCATION
BS, Construction Management
East Carolina University  Greenville, NC

SELECTED RELEVANT EXPERIENCE
RiverLights Amenity Center Wilmington, NC
Contract amount $2,900,000

RiverLights Restaurant Wilmington, NC
Contract amount $1,700,000

RiverLights Mixed Use Wilmington, NC
Contract amount $3,250,000

Wendell Falls Amenity Center Wendell, NC
Contract amount $4,920,000

320 Chestnut St. Wilmington, NC
Contract amount $7,100,000

Pender County Annex Hampstead, NC
Contract amount $3,600,000

The Davis Community Wilmington, NC
Contract amount $21,500,000

Cape Fear CC Technology Building NC
Contract amount $29,600,000

Cape Fear CC Parking Deck NC
Contract amount $20,000,000

Rowan Cabarrus CC Salisbury, NC
Contract amount $12,900,000

HGTC Academic Bldg 300 Myrtle Beach, SC
Contract amount $10,100,000

HGTC Culinary Arts Bldg Myrtle Beach, SC
Contract amount $11,540,000

Bryan began his career at Monteith in 1999, advancing through the ranks to achieve his current position of Chief Operations Officer. His construction experience started with building swimming pools through high school and summer breaks from Eastern Carolina University where he graduated from the School of Construction Management in 1997. His first high profile job, and one of his favorite projects with Monteith, was the Wilmington Airport. The project brought him to Wilmington for a year but he ended up staying for 15. With his passion for building, commitment to quality, and innovative thinking, Bryan provides the leadership for the Monteith team.
2.3 | DEVELOPMENT TEAM & QUALIFICATIONS

CLINT HOWELL
Project Superintendent

SELECTED RELEVANT EXPERIENCE

Onslow County Government Center NC
Contract amount $15,157,000

Boone Trail Elementary School Lillington, NC
Contract amount $15,600,000

Fayetteville Tech General Classroom Bldg NC
Contract amount $9,800,000

NHRMC Zimmer Cancer Center Wilmington, NC
Contract amount $9,500,000

NHRMC Au Bon Pain Cafe Wilmington, NC
Contract amount $1,075,000

Knightdale Town Park Knightdale, NC
Contract amount $2,521,000

O’Berry Neuro-Medical Center Renovation NC
Contract amount $4,200,000

TRAINING AND CERTIFICATIONS

OSHA 10 Hour Certified
OSHA 30 Hour Certified
CPR & First Aid Certification

Clint Howell has over 14 years of commercial construction experience. He joined Monteith Construction Corp. in 2012 and is based out of our Wilmington Office. Clint has forged many strong and lasting relationships with construction services, facilities management, and end users on his projects, which should come as no surprise as he is adept at both the professional and personal aspects of his profession. A former champion karaoke singer and bull rider, he enjoys spending his time away from the office with his wife of 9 years and his two sons.
Danielle Conway joined Monteith in January 2014. She earned her undergraduate and graduate degrees at East Carolina University in Greenville, NC. Her role at Monteith is to handle administrative work between the Project Manager, Superintendent, Owner, Architect, and Subcontractors. Danielle is also involved with all preconstruction activities leading up to breaking ground on all new projects. She loves working with the team at Conway Medical Center, calling them a “big family.” However, if she ever won the lottery, she would open up a huge dog farm where stray pups could come and live out their wildest dreams—constructed by Monteith, of course.

Danielle Conway joined Monteith in January 2014. She earned her undergraduate and graduate degrees at East Carolina University in Greenville, NC. Her role at Monteith is to handle administrative work between the Project Manager, Superintendent, Owner, Architect, and Subcontractors. Danielle is also involved with all preconstruction activities leading up to breaking ground on all new projects. She loves working with the team at Conway Medical Center, calling them a “big family.” However, if she ever won the lottery, she would open up a huge dog farm where stray pups could come and live out their wildest dreams—constructed by Monteith, of course.

EDUCATION
BS Exercise Science
MS Sports and Exercise Psychology
East Carolina University  Greenville, NC

SELECTED RELEVANT EXPERIENCE
Conway Medical Center  Conway, SC
Contract amount $22,382,000

Rowan Cabarrus Comm. College Salisbury, NC
Contract amount $10,697,000

Smokey Mountain High School Sylva, NC
Contract amount $12,500,000

Lower Cape Fear Hospice  Wilmington, NC
Contract amount $2,932,000

Scotland County 911 Center Laurinburg, NC
Contract amount $1,923,000

Leland Cultural Arts Center  Leland, NC
Contract amount $1,526,000

MUHA North Charleston Oncology SC
Contract amount $910,000

MUHA North Charleston Milk Bank  SC
Contract amount $191,000
JOHN BRESHEARS Sr.
Senior Project Superintendent

John has over 30 years of Commercial Construction experience and joined Monteith in 2013. He specializes in complex projects where heavy owner involvement and coordination is required. John understands the specific needs of a mission critical project and working on active campuses.

SELECTED RELEVANT EXPERIENCE

College Park Elementary School Wilmington, NC
Contract amount $13,894,000

CFCC Advanced & Emerging Technologies, NC
Contract amount $29,600,000

Granville Elementary School, Granville NC
Contract amount $11,486,000

NC Court of Appeals Raleigh, NC
Contract amount $8,128,000

UNC Howell Hall Chapel Hill, NC
Contract amount $5,718,000

Pender County Hampstead Annex, NC
Contract amount $3,584,000

Passage Home Coleman St. Raleigh, NC
Contract amount $1,850,000

TRAINING AND CERTIFICATIONS

OSHA 10 Hour Certified
OSHA 30 Hour Certified
CPR & First Aid Certification
Habitat for Humanity
MIKE TRAVAGLIA
Project Manager

SELECTED RELEVANT EXPERIENCE

Cape Fear Community College Wilmington, NC
Contract amount $29,600,000

Onslow County Government Center NC
Contract amount $15,157,000

Pender County Hampstead Annex NC
Contract amount $3,584,000

Gibson Cancer Center Lumberton, NC
Contract amount $3,037,000

Columbus Regional Medical Center NC
Contract amount $3,180,000

Southeastern Regional Medical Center NC
Contract amount $3,100,000

TRAINING AND CERTIFICATIONS

30 Hour OSHA Training
NC Unlimited Classification Electrical License
CPR & First Aid Certification

Originally from New York, Mike joined Monteith in 2012 and is based out of our Wilmington office. Mike has over 23 years of commercial construction experience, in addition to his marathon Lego-building sessions with his 9-year-old son. He has worked on numerous active campuses and understands the unique policies and procedures necessary to ensure success. He also understands that fostering a team atmosphere and ensuring smooth transitions help keep the job running on time and under budget.
Mike Doyle
Preconstruction Manager

Mike received his degree in Civil Engineering from Georgia Tech. He has experience as a Senior Preconstruction Manager as well as a Chief Estimator / Preconstruction and Procurement Manager. Mike enjoys the people aspect of the business and the challenges and rewards of satisfying the different needs of different stakeholders. He joined us from Turner Construction, where he was posted around the globe running construction projects using complex building methods. Mike’s motto, borrowed from Carnegie-Mellon University, is “My Heart Is In The Work”; though, he admits the best part of his day is arriving home and being bombarded by all three of his kids, each hanging off a limb.

**EDUCATION**

BS, Civil Engineering
Georgia Institute of Technology  Atlanta, GA

**SELECTED RELEVANT EXPERIENCE**

Live Oak Bank Hangar Wilmington, NC  
Contract amount $6,300,000

Del Webb Amenity Center Wilmington, NC  
Contract amount $7,500,000

Live Oak Bank FitPark Wilmington, NC  
Contract amount $14,500,000

Myrtle Grove Middle School Wilmington, NC  
Contract amount $7,000,000

New Hanover County HHS Wilmington, NC  
Contract amount $19,000,000

Wake Med Offices Wendell Falls, NC  
Contract amount $10,000,000

**PREVIOUS EXPERIENCE**

Upper Rock Rockville, MD  
Contract amount $6,000,000

Towson Circle Towson, MD  
Contract amount $14,500,000

One Loudon Ashburn, VA  
Contract amount $20,000,000

Dakota Crossing Complex Washington, DC  
Contract amount $30,000,000
Paul has over 30 years of experience in the construction industry and over 20 years of scheduling experience with Primavera software. He started out working for his father in the hog business but fell in love with building while working on the facilities, and started his own construction company. Later he was VP of Construction Services and Executive VP of D.S. Simmons, where he managed scheduling and field operations before joining Monteith in 2012. Paul is based out of our Wilmington office and spearheads our scheduling department utilizing the latest version of Primavera P6. His favorite part of the business is the teamwork and camaraderie it takes to construct a project. When he’s not scheduling, you’ll find Paul and his two boys out fishing the waters around Cedar Island, NC.
THOMAS GORE  
Project Executive

Thomas has 15 years of construction and project management experience ranging from small upfits to international projects with contracts over $500M. He specializes in complex projects where heavy owner involvement and coordination is required and enjoys keeping the experience positive for owners and clients throughout the project life cycle. He understands the specific needs of a mission critical project and of working on active campuses such as hospitals, technology facilities, and schools, along with the importance of over-planning to avoid any unexpected service disruptions to the owner. The recent Monteith transformation of NHRMC Zimmer Cancer Center was an especially meaningful project as he has had several family members treated there over the years.

EDUCATION

BS, Business Management  
College of Charleston Charleston, SC

SELECTED RELEVANT EXPERIENCE

Au Bon Pain Cafe Wilmington, NC  
Contract amount $1,075,000

Hoggard High School Wilmington, NC  
Contract amount $13,000,000

Google Campus Charleston, SC  
Contract amount $600,000,000

Google Campus Lenoir, NC  
Contract amount $600,000,000

Live Oak Bank FitPark, Wilmington, NC  
Contract amount $16,000,000

Live Oak Bank Hangar Wilmington, NC  
Contract amount $5,500,000

Rackspace London, UK  
Contract amount $15,000,000

Google Data Center Hamina, Finland  
Contract amount $370,000,000

Compass Data Center Columbus, OH  
Contract amount $9,000,000

Google Data Center St. Ghislain, Belgium  
Contract amount $275,000,000

NHRMC Pediatric Clinic Wilmington NC  
Contract amount $2,000,000
WILL MCLAWHORN
Virtual Construction

Will started building with Lego’s when he was five and hasn’t stopped — which may explain why he’s so good at visualizing buildings before they are built. He received his degree in Construction Management, with a minor in Business, from East Carolina University, and has experience as a Project Engineer as well as a Virtual Construction Manager. At Monteith, Will is responsible for preconstruction activities including constructability of 3D models, cost estimates based on 3D models, virtual reality walk-throughs, and logistics development. During construction, he works with the design team, Monteith project team, and subcontractors to coordinate the routing of systems within the building. Will enjoys solving the many challenges of construction, and his motto is “Do it right the first time.”

EDUCATION
BS, Construction Management
East Carolina University Greenville, NC

SELECTED RELEVANT EXPERIENCE
Live Oak Bank Hangar Wilmington, NC
Contract amount $6,300,000

Cape Fear CC Technology Building NC
Contract amount $29,600,000

Hoggard High School Wilmington, NC
Contract amount $13,000,000

Union Co Human Services Monroe, NC
Contract amount $24,376,000

Conway Medical Center Conway, SC
Contract amount $22,200,000

RiverLights Amenity Center Wilmington, NC
Contract amount $2,900,000

RiverLights Mixed Use Wilmington, NC
Contract amount $3,250,000

NHRMC Zimmer Center Wilmington NC
Contract amount $9,500,000

WCPSS Middle School Raleigh, NC
Contract amount $35,000,000
Beatties Ford Road Library Renovation & Expansion
Charlotte, NC

Architect:
Gantt Huberman Architects, PLLC
Barbara Lane (704)334-6436

Owner:
Public Library of Charlotte & Mecklenburg County, Walt Smith
(704)416-0100

Completion:
February 2010

Project Data:
$1,980,000.00

Services Provided:
General Construction

Contract Type:
Single Prime
Competitively Bid

MBE Participation:
10%

Project Manager:
Mike Haney, LEED AP

Project Superintendent:
Darrell Bailey

Preconstruction:
- Subtrade Invitations/Scope Review
- Prequalification of Subtrades
- RFI – Reviews, Submittals
- Preliminary Schedule
- Provide Construction Cost/Budget
- Provide Value Engineering Options
- Review construction documents for Constructability

Construction:
A 5,700 sf. addition to the existing building & a 15,000 sf. interior renovation: sitework, plumbing, fire protection, mechanical & electrical. Similarities: Size, Complexity & Scope, Interior Renovation, Revisions to the front of the building to meet ADA Compliance. This project also had new finishes and casework.
Renovation of Howell Hall 25,455 sf built in 1906 at the University of North Carolina at Chapel Hill. Construction included demolition of interior walls and floors and asbestos abatement to the exterior windows and pipe insulation. The existing building was renovated to meet all ADA requirements and life safety requirements. New Classrooms, Offices, Toilet rooms, were provided along with new plumbing, electrical, mechanical, elevator, windows, exterior masonry restoration. Reworking of existing roofing for new openings.
Monteith Construction purchased 206 Princess Street in 2017 and began renovations to the building later that year. The building will serve as Monteith’s home office. From the authentic exposed brick walls throughout, to the original coffered ceilings, Monteith plans to highlight some of the early architectural elements of the building while incorporating clean lines and modern finishes, along with new exposed spiral ductwork and bold glass curtain-walls to bring a contemporary aesthetic to the building while keeping the integrity of the original structure.
Monteith Construction bought an abandoned building constructed in 1870, located in historic Downtown Wilmington and began restoring this building using numerous green building principles. They started with a resourceful HVAC system for high quality indoor air and the use of several renewable building products like, bamboo, cork and soy products, just to name a few. This project received the Lower Cape Fear Stewardship Development Award & 2008 Award for Restoration Leadership.
Pender County Annex consists of the complete renovation of a 2-story existing building with 20,701sf. and complete renovation of the 2,556sf Annex Building. Site work for the renovations will include site demolition work and includes new site work consisting of new grading, paved drives, curb and gutter, site lighting, concrete walks, site utilities, and a new septic tank. The renovation of the 2-story building consisted new floor plan layout, new finishes, new plumbing, mechanical, and electrical systems, new exterior windows, and a new elevator. The existing auditorium was completely renovated. New roofing work is included in the work, and removal of existing work. New brick and concrete steps and handicapped ramps were provided on the exterior of the building.
Construction: River House: Single-story wood framed with approximately 2,000sf of heated space and another 2,500sf of covered porches – construction type similar to a beach house, elevated decks and sidewalks will connect the outdoor porches. Lake House: One-story wood framed with approximately 6,000sf of heated space and another 6,000sf of covered porches – Nichia Fiber cement board siding and Soffits, tabby veneer at foundation perimeter, clad wood windows and doors, and typical screened-in porch.
2.3 | DEVELOPMENT TEAM & QUALIFICATIONS

Current Workload

Project Name: Conway Medical Center Conway, SC CM at Risk
Contract Amount: $22,282,399.00
Completion Date: March 2018
Percent Complete: 99%
Owner: Conway Medical Center
Kevin Lovett – klovett@cmc-sc.com 843.347.8140
Architect: Little Diversified Architectural Consulting – Ken Ryan 704.561.4567

Project Name: State Employees Credit Union
Project Location: Wilmington, NC
Contract Amount: $3,800,000.00
Completion Date: September 2018
Percent Complete: 50%
Owner: State Employees Credit Union – Raleigh, NC; Jamie Applequist 1.800.438.1104
Architect: Summit Design & Engineering Services, PLLC – Raleigh, NC 919.732.3883

Project Name: Baker Motors Porsche
Project Location: Charleston, SC
Contract Amount: $5,500,000.00
Completion Date: October 2018
Percent Complete: 50%
Owner: Baker Motor Company of Charleston Tommy Baker – 843.852.4000
Architect: Goff D’Antonion Associates Brian Boone – 843.577.2163

Project Name: Del Webb Amenity Center CM at Risk
Project Location: Myrtle Beach, SC
Contract Amount: $6,500,000.00
Completion Date: November 2018
Percent Complete: 70%
Owner: Pulte Home Company, LLC; Jamison Fair 910.232.6962
Architect: STG Design, Inc. Architecture Interiors Planning – Houston, TX – Leon Westerbeck 713.335.9413

Project Name: Live Oak Bank – Fitpark CM at Risk
Project Location: Wilmington, NC
Contract Amount: $14,600,000.00
Completion Date: November 2018
Percent Complete: 40%
Owner: Live Oak Banking Company Wilmington, NC – Lee Williams 910.790.5867
Architect: LS3P Wilmington, NC 910.790.9901

Project Name: Schwartz Center CFCC
Project Location: Wilmington, NC
Contract Amount: $3,000,000.00
Completion Date: January 2019
Percent Complete: 40%
Owner: Cape Fear Community College – David Kanoy 910.362.7695
Architect: LS3P – Wilmington, NC 910.790.9901

Project Name: College Park Elementary School
Project Location: Wilmington, NC
Contract Amount: $13,894,000.00
Completion Date: February 2019
Percent Complete: 75%
Owner: New Hanover County Schools – Leanne Lawrence – Leanne.lawrence@nhcs.net 910.254.4281
Architect: LS3P – Wilmington, NC 910.790.9901

Project Name: Kannapolis Fire Stations, Kannapolis, NC CM at Risk
Contract Amount: $10,012,270.00
Completion Date: May 2019
Percent Complete: 30%
Owner: City of Kannapolis; Kannapolis Fire Department Rick Barnhardt; Administrative Services Chief Kannapolis Fire Department 704.920.4260
Architect: Stewart Cooper Newell Gastonia, NC Ken Newell 704.865.6311

Project Name: New Hanover County, Health & Human Services – CM at Risk
Wilmington, NC
Contract Amount: $20,446,472.00
Completion Date: December 2019
Percent Complete: 5%
Owner: New Hanover County – Kevin Caison 910.798.4338
Architect: Sawyer Sherwood and Associate – Wilmington, NC; John Sawyer 910.762.0892

Project Name: GLOW Girls Leadership Academy of Wilmington – CM at Risk
Wilmington, NC
Contract Amount: $12,880,336.00
Completion Date: July 2019
Percent Complete: 5%
Owner: GLOW Academy – Todd Godbey 910.338.5258
Architect: LS3P - Wilmington, NC 910.790.9901

Monteith Construction will be readily available and fully committed to ensuring a successful partnership and project completion for New Hanover County and Project Grace.