



NEW HANOVER COUNTY  
FINANCE DEPARTMENT

May 19, 2016

New Hanover County sincerely thanks each of you for the time, effort, and expense of preparing and submitting your proposal in response to our request for a Hurricane Protection and Severe Weather Plan.

Staff reviewed and evaluated each proposal and unanimously agreed that Gregory Poole submitted the proposal that was most advantageous to the County. Gregory Poole will be awarded the contract.

Again, we are sincerely grateful to all of you for the time and effort spent in responding to our request and submitting your proposals to us. We hope that in the future, we will again have the privilege and opportunity to work with you on other projects.

If you have any questions or concerns, contact Carrie Buttles at (910) 798-7402 or email [cbuttles@nhcgov.com](mailto:cbuttles@nhcgov.com).

Regards,

Carrie Buttles  
Purchasing Agent

Attachment: Pricing Sheet Tabulation

<b>RFP #16-0363 Hurricane Protection Plan</b>	<b><i>Cummins Sales &amp; Service</i></b>	<b><i>Gregory Poole Equipment</i></b>
Delivery & Pick up Costs per generator	\$2,000.00	\$600.00
Charge per day for Service Tech	\$6192.00, plus mileage	\$2,000.00
Additional Fees	Environmental Fee 3%	Refuel \$4.25 per gallon
Equipment (1) 100KW		
Standby Rate Weekly	\$855.00	\$600.00
Activated Rate Weekly	\$2,012.00	\$1,200.00
Equipment (1) 360 KW		
Standby Rate Weekly	\$2,725.00	\$1,100.00
Activated Rate Weekly	\$6,412.00	\$2,200.00