

NEW HANOVER COUNTY
ALCOHOLIC BEVERAGE CONTROL BOARD

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ROBERT W. MARTENIS, Vice Chair
DAVID MATTHEWS, Member
DANIEL W. SYKES, Chief Executive Officer

November 18, 2013

To: Whom it May Concern

RE: Bids for the ABC Board's Commercial Truck

The New Hanover County ABC Board has evaluated all bids received in response to its request for a box bed commercial truck and has agreed to award the bid to Triple T in the amount of \$89,164 for the **2015** Freightliner (with crew cab and 18' box bed).

Although Rush Truck Center's bid was lower at \$88,840 for the crew cab, the following influenced the Board's decision:

- 1) Rush offered a **2014** model year vehicle; whereas, Triple T offered a **2015**.
- 2) Rush offered a **270** horse power International engine; whereas, Triple T offered a **300** horse power Cummins engine.

Considering a difference of only \$324, the Board determined that the 2015 truck offered by Triple T was the best value for the money.

We are sincerely grateful to all of you for the time and effort spent in responding to our request and hope that if you were not the successful bidder for this project, we will have the privilege and opportunity to work with you on future projects.

Sincerely,
Dan

Dan Sykes
Chief Executive Officer

	ONE (1) BOX-BED COMMERCIAL TRUCK				
		ABC BOARD			
	BID OPENING DATE: THURSDAY, NOVEMBER 7, 2013				
		2:00 PM EST.			
BIDDER'S NAME	TRIPLE T	RUSH TRUCK CENTER	PIEDMONT TRUCK CENTER	MHC KENWORTH	*Triple T Bid #2
BID PROPOSAL SIGNED	YES	YES	YES	YES	YES
BID COMPLIANCE FORM	YES	YES	YES	YES	YES
E-VERIFY AFFIDAVIT	YES	YES	YES	YES	YES
2014 BOX BED COMMERCIAL TRUCK	\$85,190.00	\$84,640.00	\$93,784.00	\$86,165.00	
WITH CREW CAB	\$89,688.58	\$88,840.00		\$103,183.00	
CHASSIS MANUFACTURER	International	International	Western Star	Kenworth	
DELIVERY / DAYS AFTER RECEIPT OF AWARD	120	90-120	90-150	90-120	
LOCATION OF TECH/SERVICE REPRESENTATIVE	Rocky Point, NC	Rocky Point, NC	Greensboro, NC, Warranty Work at Western Star, Cummins, or Allison authorized shop	Wilmington, NC	
*2015 BOX BED COMMERCIAL TRUCK					\$83,005.00
WITH CREW CAB					\$89,164.00
CHASSIS MANUFACTURER					Freightliner
DELIVERY / DAYS AFTER RECEIPT OF AWARD					120-150
LOCATION OF TECH/SERVICE REPRESENTATIVE					Wilmington, NC
*Vendor submitted an alternative bid for 2015 truck.					